

# Memorandum

#### AGENDA ITEM 7

- **DATE:** May 23, 2025
- **TO:** Transportation Authority Board
- **FROM:** Cynthia Fong Deputy Director for Finance and Administration
- SUBJECT: 06/10/2025 Board Meeting: Approve and Authorize the Executive Director to Execute a 20-Year Lease with Two Five-Year Options to Extend, with the City and County of San Francisco's Real Estate Department for Office Space Located at 1455 Market Street, in an Amount Not to Exceed \$1,126,597 for the First Year, Plus Operating and Other Lease Related Expenses, and Annual 3% Rent Increases; and to Negotiate Lease Payment Terms and Non-Material Terms and Conditions

#### **RECOMMENDATION** Information Action

- Approve and Authorize the Executive Director to Execute a 20-year office space lease, with two five-year options to extend, with the City and County of San Francisco's Real Estate Department for office space located at 1455 Market Street, in an amount not to exceed \$1,126,597 for the first year, plus operating expenses and other lease related expenses, and annual 3% rent increases.
- Authorize the Executive Director to negotiate lease payment terms and non-material terms and conditions

#### SUMMARY

Our 13-year lease with Hudson 1455 Market, LLC, for offices at 1455 Market Street will expire on June 30, 2025. The City and County of San Francisco (City) currently leases office space in the same building for multiple departments and their lease agreement includes options to take additional office space and to purchase the building. On May 2, 2025 through Resolution No. 194-25, the Board of Supervisors (BOS) approved and authorized the Director of Property, on behalf of our agency and two other city agencies, to take additional □ Fund Allocation

- □ Fund Programming
- □ Policy/Legislation
- □ Plan/Study
- Capital Project Oversight/Delivery
- □ Budget/Finance
- ⊠ Contract/Agreement

□ Other:



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office space at 1455 Market Street for the next 20 years, from	
July 1, 2025 through April 30, 2045, with two five-year options	
to extend, at \$41.20 per rentable square feet for the first year	
with annual 3% rent increases. We recommend leasing with	
the City's Real Estate Department as this option is the most	
advantageous and cost effective for our agency.	

## BACKGROUND

In October 2011 through Resolution 12-18, the Board approved a 13-year office space lease with Hudson 1455 Market, LLC, (Hudson) for offices located on the 22<sup>nd</sup> Floor at 1455 Market Street, with one five-year extension option, in an annual amount not to exceed \$685,272, plus operating expenses and annual rent increases. We are near the end of our 13-year lease with Hudson which expires on June 30, 2025 and currently pay \$40.00 per rentable square feet, for an annual total of \$978,960 in office rent, \$322,326 in operating expenses, and \$16,053 in property taxes.

## DISCUSSION

Under the Chair and Vice-Chair's direction in Summer 2022, we began working with realtors three years before our lease expiration date to extend our current lease with Hudson and to consider various properties located near City Hall and the Financial District to find the most cost-effective option for office space that would fit our needs. During Fall 2022 through February 2024, we'd received multiple offers from comparable office spaces between \$55.56 to \$66.00 per rentable square feet, including an offer of \$66.00 per rentable square feet our current landlord.

In March 2024, then President Peskin introduced at a BOS meeting a proposal for the City to lease multiple floors in the building already occupied by our agency. In April 2024, the BOS passed Resolution No. 192-24 authorizing its Director of Property, on behalf of multiple City Departments, to enter into a lease agreement with Hudson 1455 Market Street, LLC with an option to take additional office space at 3% annual increases thereafter. The lease agreement includes an option to purchase the building if exercised by March 1, 2027. The City's lease also indicates our agency will have the right, but not the obligation to lease, and will enjoy the same rights and obligations as any other city departments when our current lease expires.

On May 2, 2025 through Resolution No. 194-25, the BOS approved and authorized the Director of Property, on behalf of our agency and two other city agencies, to take additional office space for the next 20 years from July 1, 2025 through April 30, 2045,



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at \$41.20 per rentable square feet for the first year, plus operating expenses and annual 3% rent increases, with two five-year options to extend. The City's rentable square feet rate of \$41.20 is significantly lower than the offers we've received and without the need to incur additional one-time expenses related to relocation and tenant improvements. The City's proposed lease offers the best advantage for our agency with respect to costs, space requirements, proximity to partner agencies in the area and to Board members at City Hall where Board meetings are held typically twice a month. Therefore, we are seeking approval and authorization for the Executive Director to execute a 20-year lease with two five-year options to extend with the City's Real Estate Department for office space located on the 22nd floor at 1455 Market Street, in an annual amount not to exceed \$1,126,597 for the first year, plus operating and other lease related expenses, and annual 3% rent increases; and to negotiate lease payment terms and non-material terms and conditions.

## FINANCIAL IMPACT

We are near the end of our 13-year lease with Hudson 1455 Market, LLC which expires on June 30, 2025 and currently pay \$40.00 per rentable square feet, for an annual total of \$978,960 in office lease cost per year. The new 20-year lease with the City, through the Real Estate Department, will begin on July 1, 2025 through April 30, 2045, starting at \$41.20 per rentable square feet, with 3% annual increases thereafter, for a total of \$1,126,597 for the first year of the new lease agreement. Our office lease costs will increase by \$147,637 or 15% in FY 2025/26. Operating and other lease costs will be determined by the Real Estate Department. This lease will be funded by Prop L sales tax operating funds, and the proposed Fiscal Year 2025/26 budget includes sufficient funds to accommodate the recommended action, and sufficient funds will be included in future budgets.

## CAC POSITION

The CAC will consider this item at its May 28, 2025 meeting.