

2-4800 info@sfcta.org

Questions & Answers

Request for Proposals for Consultant Services for the Geary-Fillmore Underpass Community Study

Date:	April 15, 2025
To:	Interested Firms and Individuals
From:	Rachel Hiatt, Deputy Director for Planning
Subject:	Request for Proposals to Provide Consultant Services for the Geary-Fillmore Underpass Community Study (RFP 24/25-11)

The Transportation Authority received the following questions in italics submitted by 5:00 p.m. on April 8, 2025.

1. Has the advisory committee been established?

No, the advisory committee (known for this project as the Community Council) has not been established. The Transportation Authority will be putting out an application form in the coming weeks; we expect members to be selected by the end of May.

2. Will you be sharing a list of interested primes?

A list of registrants for the pre-proposal conference including their contact information is listed under RFP 24/25-11 Geary-Fillmore Underpass Community Study webpage of the Transportation Authority's website and can be found <u>here</u>.

3. Is the Community Council limited to the listed 8 meetings? Or is there capacity for more involvement?

The scope for this group is for eight meetings.

4. Will there be a copy of the pre-proposal conference presentation?

A copy of the pre-proposal conference presentation can be found under the RFP 24/25-11 Geary-Fillmore Underpass Community Study webpage of the Transportation Authority's website and can be found <u>here</u>. 5. The Transportation Authority mentioned pulling together existing data for Task 3. Will that information be available for review prior to submittal?

Task 3 information is being compiled by the SF Planning Department. There is a detailed list of what is being compiled in the RFP packet, see Task 3. The data collection and documentation will not be available for review prior to the submittal.

6. Will businesses that are located in this intersection be contacted directly for input before design goes too far?

There will be multiple ways for local businesses to be involved in the study and provide input to the project team. The best way to ensure a local business is reached out to is to email the project team at Geary-Fillmore@sfcta.org.

7. What percentage of the overall budget is anticipated to be designated for community engagement activities?

The community engagement portion of the project budget will be split between multiple efforts: Stipends for community groups, Community Council contracts and facilitator, incentives for the public, and consultant services. In total, we estimate the community engagement portion to be about \$500,000.

8. Does the Transportation Authority plan to engage a prime firm specializing in urban planning and design, or one focused on transportation engineering, to lead this initiative?

We are open to various team structures.

9. PDF pages 16, 23, and 34: Exhibit 10-O2 Consultant Contract DBE Commitment requires that we disclose in item 7. Total contract award amount. Should Exhibit 10-O2 be included in the cost section as a separate document from the response proposal?

Since cost is not an evaluation criteria, Exhibit 10-O2 can be included in the proposal packet.

10. In task 2, it states that the consultant is responsible for distributing CBO stipends. Assuming this needs to be incorporated into the cost estimate, is there guidance on the recommended amount and number of CBOs that will participate?

We have estimated about \$9,000 to be reserved for stipends.

11. Can the SF Planning Department or the Transportation Authority provide information on which potential soft sites are in question? If the City is not able to provide precise parcel information, what are the maximum and minimum lot sizes of potential soft sites?

While the project team is considering several private and City-owned parcels, further guidance from the Community Council and the TAC engagement process will be needed. We anticipate the sites could range in size from quarter or half acre to as large as approximately 4 or 5 acres. The land use concepts for the key sites are intended to explore broad possibilities for land use mix, general explorations, and potential public benefits. The financial feasibilities studies will test assumptions with basic financial considerations, and not produce final recommendations.

12. Will the RFP for the Community Council be made available in advance of the due date so that it can be incorporated into the approach for this RFP?

The Community Council application is expected to be released in the coming weeks. The RFP outlines the expected scope. As an overview, there will be up to 12 members with equal participation between the Black, Japanese, and Jewish communities. Members will be required to attend up to eight meetings, including reviewing materials in advance and providing comments. Members will also be able to opt-in to hosting outreach in their community/communities with up to one in-person and one virtual meeting for each round of outreach. Hosting outreach events assumes all major responsibilities (e.g. room reservations, promotions, interpretation (as needed), facilitating coordination prep calls, etc.).

13. Should the consultant assume that cost estimation and the 10% drawing set will be done for one recommended concept or the two refined concepts in task 6?

Please assume that 10% drawings will be done for both leading concepts. As needed, discuss any constraints and/or efficiencies to this approach.

14. Where can we find the Transportation Authority's standard contract language? Will we have the ability to provide comments?

The Transportation Authority's contract will be available during final negotiations with the selected consultant.

15. What is the difference between Exhibit 10-01 and Exhibit 10-02? Is Exhibit 10-02 intended for after the project is awarded?

Both Exhibit 10-O1 and Exhibit 10-O2 are required by Caltrans for the Geary-Fillmore Underpass Community Study. Both completed exhibits should be included in the proposal. Exhibit 10-O2 is not intended to be completed after contract award.

16. In Exhibit 10-Q if we have never participated in any lobbying activities where do we check "not applicable" or something similar?

If a proposer does not have any lobbying activities, the proposer can note on Exhibit 10-Q that they do not have any lobbying activities.

17. Can you provide the format for Exhibit 10-H as it's not a part of the RFP.

Exhibit 10-H can be found at the end of this questions and answers document.

18. "In addition, the cost proposal must be presented in the applicable format for the method of payment (see Exhibit 10-H) for the prime and all sub-consultants and must contain a breakdown of all cost components to include: unloaded labor base rate, other direct costs, indirect cost rate, escalation (not to exceed 3% annually) and net fee."

Below is an acceptable format for the cost proposal.

		Firm A						Firm B									
Staff:	Name	Name		Direct					Name	Name		Direct				Total	
Position:	Position	Position	Total	Labor	Labor	Fee	Direct	Subtotal	Position	Position	Total	Labor	Labor	Fee	Direct	Task	Total
Billing Rate:	Billing Rate	Billing Rate	Hours	Cost	Overhead	1.00	Costs	Sastotal	Billing Rate	Billing Rate	Hours	Cost	Overhead	100	Costs	Hours	Task Cost
Task Description																	
A. XXX																	
B. XXX																	
C. XXX																	
Total Hours																	
Total Labor Cost																	

19. Can you describe what this means? Does cost-reimbursement basis mean we will be billing on a time and materials basis and fixed fee refers to allowable reimbursables? "This contract will be on a cost-reimbursement basis, which provides for payment of the successful proposer's allowable incurred costs, to the extent prescribed in the contract, plus a fixed fee"

Yes, the selected consultant will be reimbursed for costs incurred and a negotiated fee that in any event shall not exceed 10% of labor costs.

For more information regarding the RFP, visit the Transportation Authority's website: www.sfcta.org/contracting

	Ехнівіт 10-Н1 С	Cost Prop	OSAL P	age 1 of 3	
<u>COST</u> Note: Mark-ups are Not Allowed	<u>PPLUS-FIXED FEE</u> OR <u>LUMP</u> (DESIGN, ENGINEERING ☐ Prime	and Enviro	NMENTA		Tier Subconsultant
Consultant					
Project No.					
DIRECT LABOR					
Classification/Title	Name	E	lours	Actual Hourly Rate	Total
LABOR COSTS a) Subtotal Direct Labor Cost	ts	l		I	I
b) Anticipated Salary Increas	ses (see page 2 for calculatio	n)			
 d) Fringe Benefits (Rate:) / (Rate:) i) Gen) Overhead [1 & Admin [(FOTAL IND	(c) x (f)] c) x (h)] DIRECT	COSTS [(e) + (g) + (i)]	
1) CONSULTANT'S OTHEI					
Descriptio	n of Item	Quantity	Unit	Unit Cost	Total
			гиго г		
m) SUBCONSULTANTS' C Subconsultant 1: Subconsultant 2: Subconsultant 3: Subconsultant 4:	OSTS (Add additional pag	es if necessa	ry)	ANTS' COSTS	
n) TOTAL OTHER D					
n) IOIAL OIHER D	IRECT COSTS INCLUDI			ANTS [(1)+(m)] - (j) + (k) + (n)]	

- 1. Key personnel **<u>must</u>** be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- 2. The cost proposal format shall not be amended. Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans.
- 3. Anticipated salary increases calculation (page 2) must accompany.

EXHIBIT 10-H1 COST PROPOSAL Page 2 of 3

COST-PLUS-FIXED FEE OR LUMP SUM OR FIRM FIXED PRICE CONTRACTS

(CALCULATIONS FOR ANTICIPATED SALARY INCREASES)

1. Calculate Average Hourly Rate for 1st year of the contract (Direct Labor Subtotal divided by total hours)

Direct Labor <u>Subtotal</u> per Cost Proposal	Total Hours per Cost Proposal		Avg Hourly Rate	5 Year Contract Duration
\$250,000.00	500	=	\$50.00	Year 1 Avg Hourly Rate

2. Calculate hourly rate for all years (Increase the Average Hourly Rate for a year by proposed escalation %)

	Avg Hourly Rate	F	Proposed Escalat	ion		
Year 1	\$50.00	+	2%	=	\$51.00	Year 2 Avg Hourly Rate
Year 2	\$51.00	+	2%	=	\$52.02	Year 3 Avg Hourly Rate
Year 3	\$52.02	+	2%	=	\$53.06	Year 4 Avg Hourly Rate
Year 4	\$53.06	+	2%	=	\$54.12	Year 5 Avg Hourly Rate

3. Calculate estimated hours per year (Multiply estimate % each year by total hours)

	Estimated % Completed Each Year		Total Hours per Cost Proposal		Total Hours per Year	
Year 1	20.0%	*	5000	=	1000	Estimated Hours Year 1
Year 2	40.0%	*	5000	=	2000	Estimated Hours Year 2
Year 3	15.0%	*	5000	=	750	Estimated Hours Year 3
Year 4	15.0%	*	5000	=	750	Estimated Hours Year 4
Year 5	10.0%	*	5000	=	500	Estimated Hours Year 5
Total	100%		Total	=	5000	

4. Calculate Total Costs including Escalation (Multiply Average Hourly Rate by the number of hours)

	Avg Hourly Rate (calculated above)		Estimated hours (calculated above)		Cost per Year	
Year 1	\$50.00	*	1000	=	\$50,000.00	Estimated Hours Year 1
Year 2	\$51.00	*	2000	=	\$102,000.00	Estimated Hours Year 2
Year 3	\$52.02	*	750	=	\$39,015.00	Estimated Hours Year 3
Year 4	\$53.06	*	750	=	\$39,795.30	Estimated Hours Year 4
Year 5	\$54.12	*	500	=	\$27,060.80	Estimated Hours Year 5
	Total Direct Labor C	Cost wit	th Escalation	=	\$257,871.10	
	Direct Labor Subtota	al befoi	re Escalation	=	\$250,000.00	
	Estimated total of	Direct	Labor Salary	=		Transfer to Page 1
			Increase		\$7,871.10	_

- 1. This is not the only way to estimate salary increases. Other methods will be accepted if they clearly indicate the % increase, the # of years of the contract, and a breakdown of the labor to be performed each year.
- 2. An estimation that is based on direct labor multiplied by salary increase % multiplied by the # of years is not acceptable.
 - (i.e. \$250,000 x 2% x 5 yrs = \$25,000 is not an acceptable methodology)
- 3. This assumes that one year will be worked at the rate on the cost proposal before salary increases are granted.
- 4. Calculations for anticipated salary escalation must be provided.

EXHIBIT 10-H1 COST PROPOSAL Page 3 of 3

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 1. Generally Accepted Accounting Principles (GAAP)
- 2. Terms and conditions of the contract
- 3. <u>Title 23 United States Code Section 112</u> Letting of Contracts
- 4. 48 Code of Federal Regulations Part 31 Contract Cost Principles and Procedures
- 5. <u>23 Code of Federal Regulations Part 172</u> Procurement, Management, and Administration of Engineering and Design Related Service
- 6. <u>48 Code of Federal Regulations Part 9904 Cost Accounting Standards Board</u> (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement. Local governments are responsible for applying only cognizant agency approved or Caltrans accepted Indirect Cost Rate(s).

Prime Consultant or Subconsultant Certifying:

Name:	Title *:
Signature :	Date of Certification (mm/dd/yyyy):
Email:	Phone Number:
Address.	

*An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

EXHIBIT 10-H2 COST PROPOSAL Page 1 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Note: Mark-ups are Not Allower Consultant		🗆 Prime Coi	nsultant	Subconsultant		2 nd Tier Subconsultant
Project No	Contract No	F	Participation /	Amount \$		Date
For Combined Rate						
	Fringe Benefit % + General & Admini	strative %		=	:	Combined ICR%
		OR				
For Home Office Rate	Fringe Benefit % + General &Admini	strative %		=	:	Home Office ICR%
	Fringe Benefit % + General &Admini	strative %		=	:	Field Office ICR%
				Fee =	:	%

BILLING INFORMATION

CALCULATION INFORMATION

Name/Job Title/Classification ¹	Hou	rly Billing R	ates ²	Effective Date	of Hourly Rate	Actual or Avg.	% or \$	Hourly Range -
	Straight ³	OT(1.5x)	OT(2x)	From	To	Hourly Rate ⁴	Increase	for Classifications Only
John Doe – Project Manager *	\$0.00	\$0.00	\$0.00	01/01/2016	12/31/2016	\$0.00		Not Applicable
Civil Engineer II	\$0.00	\$0.00	\$0.00	01/01/2017	12/31/2017	\$0.00	0.0%	
	\$0.00	\$0.00	\$0.00	01/01/2018	12/31/2018	\$0.00	0.0%	
Sue Jones – Construction	\$0.00	\$0.00	\$0.00	01/01/2016	12/31/2016	\$0.00		Not Applicable
Engineer/Inspector	\$0.00	\$0.00	\$0.00	01/01/2017	12/31/2017	\$0.00	0.0%	
Engineer I	\$0.00	\$0.00	\$0.00	01/01/2018	12/31/2018	\$0.00	0.0%	
Buddy Black – Claims Engineer	\$0.00	\$0.00	\$0.00	01/01/2016	12/31/2016	\$0.00		Not Applicable
Engineer III	\$0.00	\$0.00	\$0.00	01/01/2017	12/31/2017	\$0.00	0.0%	
	\$0.00	\$0.00	\$0.00	01/01/2018	12/31/2018	\$0.00	0.0%	
Land Surveyor **	\$0.00	\$0.00	\$0.00	01/01/2016	12/31/2016	\$0.00		\$00 - \$00
	\$0.00	\$0.00	\$0.00	01/01/2017	12/31/2017	\$0.00	0.0%	\$00 - \$00
	\$0.00	\$0.00	\$0.00	01/01/2018	12/31/2018	\$0.00	0.0%	\$00 - \$00
Technician	\$0.00	\$0.00	\$0.00	01/01/2016	12/31/2016	\$0.00		\$00 - \$00
	\$0.00	\$0.00	\$0.00	01/01/2017	12/31/2017	\$0.00	0.0%	\$00 - \$00
	\$0.00	\$0.00	\$0.00	01/01/2018	12/31/2018	\$0.00	0.0%	\$00 - \$00

(Add pages as necessary)

NOTES:

- 1. Key personnel <u>must</u> be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals.
- 2. The cost proposal format shall not be amended.
- 3. Billing rate = actual hourly rate * (1+ ICR) * (1+ Fee). Indirect cost rates shall be updated on an annual basis in accordance with the consultant's annual accounting period and established by a cognizant agency or accepted by Caltrans. All costs must comply with the Federal cost principles for reimbursement.
- 4. For named employees and key personnel enter the actual hourly rate. For classifications only, enter the Average Hourly Rate for that classification.

EXHIBIT 10-H2 COST PROPOSAL Page 2 of 3

SPECIFIC RATE OF COMPENSATION (USE FOR ON-CALL OR AS-NEEDED CONTRACTS)

(CONSTRUCTION ENGINEERING AND INSPECTION CONTRACTS)

Consultant	D	Prime Consulta	nt 🗆 Subco	nsultant
Project No Co	ntract No	Date	e	
SCHEDULE OF OTHE	R DIRECT COST ITEMS	6 (Add additic	nal pages as n	ecessary)
Description of Item	Quantity	Unit	Jnit Cost	Total
F Inc."				
-				
		-		
Subconsultant 1:			5	
Subconsultant 2:			2.0	
Subconsultant 3:				
Subconsultant 4:				
Subconsultant 5:				

Note: Add additional pages if necessary.

- 1. List other direct cost items with estimated costs. These costs should be competitive in their respective industries and supported with appropriate documentation.
- 2. Proposed ODC items should be consistently billed regardless of client and contract type.
- 3. Items when incurred for the same purpose, in like circumstance, should not be included in any indirect cost pool or in the overhead rate.
- 4. Items such as special tooling, will be reimbursed at actual cost with supporting documentation (invoice).
- 5. Items listed above that would be considered "tools of the trade" are not reimbursable as other direct cost.
- 6. Travel related costs should be pre-approved by the contracting agency and shall not exceed current State Department of Personnel Administration rules.

- 7. If mileage is claimed, the rate should be properly supported by the consultant's calculation of their actual costs for company vehicles. In addition, the miles claimed should be supported by mileage logs.
- 8. If a consultant proposes rental costs for a vehicle, the company must demonstrate that this is its standard procedure for all of their contracts and that they do not own any vehicles that could be used for the same purpose.
- 9. The cost proposal format shall not be amended. All costs must comply with the Federal cost principles.
- 10. Add additional pages if necessary.
- 11. Subconsultants must provide their own cost proposals.

EXHIBIT 10-H2 COST PROPOSAL Page 3 of 3

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal(s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 7. Generally Accepted Accounting Principles (GAAP)
- 8. Terms and conditions of the contract
- 9. Title 23 United States Code Section 112 Letting of Contracts
- 10. <u>48 Code of Federal Regulations Part 31</u> Contract Cost Principles and Procedures
- 11. <u>23 Code of Federal Regulations Part 172</u> Procurement, Management, and Administration of Engineering and Design Related Service
- 12. <u>48 Code of Federal Regulations Part 9904 Cost Accounting Standards Board</u> (when applicable)

All costs must be applied consistently and fairly to all contracts. All documentation of compliance must be retained in the project files and be in compliance with applicable federal and state requirements. Costs that are noncompliant with the federal and state requirements are not eligible for reimbursement.

Prime Consultant or Subconsultant Certifying:

Name:	Title*:
Signature:	Date of Certification (mm/dd/yyyy):
Email:	Phone Number:
Address:	

* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

List services the consultant is providing under the proposed contract:

E	XHIBIT 10-H3 COST PRO COST PER UNIT OF W (GEOTECHNICAL AND N	ORK CONTRACTS			
Note: Mark-ups are Not Allowed	D Prime Consultant		□ 2 nd Tie	er Subconsultant	
Consultant					
Project No	Contract No		Date		
<u>Unit/Item of Work:</u> (Example: Log of Test Bor Study) Include as many Ite	ms as necessary.				
DIRECT LABOR	Hours	Billing Hourly	Rate (\$)	Total (\$)	
Professional (Classifi	cation)*			· <u>·</u>	
Sub-professional/Tec	hnical**				
EQUIPMENT 1 (with Operat	or)			<u> </u>	
EQUIPMENT 2 (with Operat	or)				

Consultant's Other Direct Costs (ODC) – Itemize:

Description of Item	Quantity	Unit	Unit Cost	Total
	-			
		0 in 0 in		
	(11)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)			
Subconsultant 1:	-			
Subconsultant 2:				
Subconsultant 3:				
Subconsultant 4:				
Subconsultant 5:				

Note: Attach additional pages if necessary

TOTAL COST PER UNIT OF WORK

- 1. Key personnel <u>must</u> be marked with an asterisk (*) and employees that are subject to prevailing wage requirements must be marked with two asterisks (**). All costs must comply with the Federal cost principles. Subconsultants will provide their own cost proposals. The cost proposal format shall not be amended.
- 2. Hourly billing rates should include prevailing wage rates and be consistent with publicly advertised rates charged to all clients (Commercial, Private or Public).
- 3. Mobilization/De-mobilization is based on site location and number and frequency of tests/items.
- 4. ODC items shall be based on actual costs and supported by historical data and other documentation.
- 5. ODC items that would be considered "tools of the trade" are not reimbursable.
- 6. Billing Hourly Rates must be actual, allowable, and reasonable.

EXHIBIT 10-H3 COST PROPOSAL Page 2 of 2

Certification of Direct Costs:

I, the undersigned, certify to the best of my knowledge and belief that all direct costs identified on the cost proposal (s) in this contract are actual, reasonable, allowable, and allocable to the contract in accordance with the contract terms and the following requirements:

- 13. Generally Accepted Accounting Principles (GAAP)
- 14. Terms and conditions of the contract
- 15. Title 23 United States Code Section 112 Letting of Contracts
- 16. <u>48 Code of Federal Regulations Part 31</u> Contract Cost Principles and Procedures
- 17. <u>23 Code of Federal Regulations Part 172</u> Procurement, Management, and Administration of Engineering and Design Related Service
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Prime Consultant or Subconsultant Certifying:

Name:	Title*:
Signature:	Date of Certification (mm/dd/yyyy)
Email:	Phone Number:
Address:	

* An individual executive or financial officer of the consultant's or subconsultant's organization at a level no lower than a Vice President or a Chief Financial Officer, or equivalent, who has authority to represent the financial information utilized to establish the cost proposal for the contract.

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